

## Arne Thiermann, LL.M. (LSE)

Partner

Hamburg

### Biography

National and international companies in the pharma, biotech and medical devices sector entrust Arne Thiermann with commercial contracts of strategic relevance as well as regulatory and compliance issues. Arne can assist you with his extensive experience in the drafting and negotiation of complex contracts in the life sciences sector. With a background in intellectual property law, Arne regularly handles licensing and development transactions in all stages of drug or device development. He further provides advice on strategic supply and manufacturing arrangements and helps you setting up R&D, marketing and distribution collaborations. You may also seek Arne's advice on regulatory issues in the context of researching, developing, marketing and distributing pharmaceutical products and medical devices.

Finally, Arne helps you marketing and advertising pharmaceutical products and medical devices in compliance with applicable laws and industry codes. He specifically assists life sciences clients on how to properly interact and collaborate with health care professionals. His goal is to show a solutions-oriented approach and deliver pragmatic solutions to his clients. Arne is acknowledged as noted practitioner for Life Sciences and also for Commercial Contracts in Germany in *Chambers Europe 2015* and is



### Phone

+49 40 419 93 0

### Fax

+49 40 419 93 200

### Email

[arne.thiermann@hoganlovells.com](mailto:arne.thiermann@hoganlovells.com)

---

### Languages

English  
German

---

### Practices

Commercial  
Complex Contracting  
Health Law  
Marketing and Advertising  
Medical Device and Technology  
Regulatory  
Mergers and Acquisitions  
Pharmaceuticals and Biotechnology  
Regulatory

---

recommended in *Legal 500 2015* for Life Sciences. Arne studied law in Munich and received a Master of Laws (LL. M.) at the London School of Economics and Political Science (LSE) with a special focus on intellectual property and EU competition law. He regularly holds external and in-house presentations and seminars on regulatory topics and commercial contracts.

## Representative experience

Advising Merck & Co., Inc. on its worldwide license agreement with AiCuris GmbH & Co. KG regarding its HCMV portfolio.

Seconded to an international pharmaceutical company.

Advising a French nanomedicine company on a license agreement with a Taiwanese partner for the clinical development of its innovative product candidate in Asia-Pacific.

Advising a Germany-based worldwide leading medical devices company on the regulatory status of software and software systems.

Advising an international medical devices company on various regulatory, contractual, reimbursement and advertising law aspects.

Advising a leading German telecommunications provider on the acquisition of an online platform for the management of aid appliances.

## Awards and rankings

- Frequently Recommended Lawyer for Pharmaceuticals and Medical Products, *JUVE handbook*, 2016 – 2021
- Noted Practitioner for Life Sciences, *Chambers Europe*, 2017 – 2020
- Name of the Next Generation for Industry focus: Healthcare, *Legal 500 Germany*, 2020-2021

## Industries

Life Sciences and Health Care

---

## Areas of focus

Digital Health

Medical Devices

Pharmaceuticals and Biotechnology

Technology Contracts

Cell, Tissue, and Gene Therapies

---

## Education and admissions

### Education

LL.M., London School of Economics, 2007

Second State Exam in Law, Higher Regional Court of Munich, 2006

First State Exam in Law, LMU Munich (Ludwig-Maximilians-Universität München), 2004

---

## Memberships

German Association for the Protection of Intellectual Property (GRUR)

Licensing Executives Society (LES)

---

## Latest thinking and events

- Webinar
  - Managing supply chain disruptions: Lessons learned in an unstable world
- Webinar
  - Brexit and the pharmaceutical industry webinar
- Hogan Lovells Publications
  - Podcast: Talking the cure
- Webinar
  - Managing supply chain disruption in the life sciences and health care industry: Part 2 – Supply chain resilience and supply chain litigation/arbitration
- Webinar
  - Managing supply chain disruption in the life sciences and health care industry: Part 1 – Supply chain risk management and immediate actions
- Webinar
  - Virtual health: What's on the horizon for telehealth and remote monitoring?