

## Giulia Arenaccio

Counsel

Rome

### Biography

Giulia Arenaccio's practice focuses on securitisation deals and structured finance transactions.

Giulia is a counsel in the Debt Capital Markets Department of the Rome office of Hogan Lovells and over the past ten years has assisted a number of major financial institutions, investment firms and companies (as arrangers, originators and representative of the noteholders) on a range of structured finance transactions such as securitisations of various type of assets, principal finance transactions and covered bonds programmes. In particular, she has established a recognised position in the personal loans securitisations market, specifically salary secured loans and auto-loans.

Giulia joined Hogan Lovells in February 2016 and prior to that she has been working for about 10 years in the financial markets departments of two major leading international firms. Giulia is qualified in Italy and admitted to the Rome Bar.

Giulia regularly contributes as speaker at forum and seminars on securitisations and capital market topics organised by reputable institutions, such as the Italian Banking Association.

### Representative experience



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### Languages

English  
Italian

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### Practices

Capital Markets

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### Industries

Financial Institutions

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### Accolades

"Clients praise Giulia Arenaccio for her problem-solving skills and support in securitised transactions."

Advising Banca IMI as arranger and IBL Banca as originator for the establishment of a €10,000,000,000 securitisation programme of salary secured loans receivables

Advising FISG and Banca Progetto in connection with a securitisation programme of SMEs/Large Corporate trade receivables owed by Italian public entities

Advising FISG, as arranger, in connection with a multi-originators securitisation programme of trade receivables owed by Italian public entities

Advising Banca IMI as arranger and IBL Banca as originator for the issuance of the first series of notes of approx. € 533 mln under the IBL securitisation programme

Advising Crédit Agricole - Corporate and Investment Bank, as arranger of two securitisations (2012 and 2015) of auto loans originated by RCI Banque\*

Advising UniCredit Bank AG as arranger of a securitisation of trade receivables originated by Esprinet\*

Advising Bayerische Landesbank as arranger of a securitisation of healthcare receivables originated by pharmaceutical companies and purchased by Banca Farmafactoring\*

Advising AnaCap, Banca IMI and Phoenix Investment Partners in connection with a securitisation of a salary secured loans portfolio originated by Consum.it\*

\*Matter handled prior to joining Hogan Lovells.

## Awards and rankings

- Ranked Band 3: Capital Markets - Securitisation (Italy), *Chambers Global*, 2020
- Ranked Band 3: Capital Markets - Securitisation (Italy), *Chambers Europe*, 2020

She is experienced in handling a variety of structured finance mandates on behalf of arrangers, originators or noteholders."

*Chambers Europe 2020*

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"Giulia Arenaccio offers assistance with the securitisation of lease receivables and mortgage loans. She also handles securitisations in the field of healthcare."

*Chambers Global 2020*

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"Giulia Arenaccio identifies the factors that are critical to successful negotiations".

*Legal 500 2018*

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- Rising Star, *Legal 500*, 2020
- Capital Markets: Securitisation, *Chambers Global*, 2018-2019
- Capital Markets (Debt), Next Generation, *Legal 500 EMEA*, 2018-2019
- Capital Markets: Debt, Italy, Recommended, *Legal 500 EMEA*, 2019-2020
- Capital Markets: Debt, Italy, Rising Stars, *Legal 500 EMEA*, 2020
- Capital Markets: Debt, Italy, Next Generation, *Legal 500 EMEA*, 2019

## Latest thinking and events

- Press Releases
  - Hogan Lovells with Banca Valsabbina and Borsadelcredito.it for the new securitisation in favour of SMEs
- News
  - COVID-19: Summary of National Payment Moratoria Measures in Europe
- Press Releases
  - Hogan Lovells advises Apeiron and Apollo in the purchase of a portfolio of claims from Grandi Lavori Fincosit S.p.A.
- Press Releases
  - Hogan Lovells assisted Alba Leasing in its first STS securitisation
- Press Releases
  - Hogan Lovells in the securitisation of Italian SMEs' trade receivables carried out through the Fintech Platform "CrescItalia Lab"
- News
  - COVID-19 payment moratoria for Italian consumers and families