

David I. Sharfstein

Partner

Washington, D.C.

Baltimore

Biography

David draws upon his combined experience as a Trial Attorney and Assistant U.S. Attorney at the DOJ to pragmatically guide clients through their most sensitive matters, including high stakes investigations, enforcement actions, and litigation.

David's practice covers a wide cross section of the law, including conducting internal investigations and representing both corporates and individuals in complex criminal and civil litigation. He skillfully represents clients facing investigations and enforcement actions brought by key domestic enforcement agencies, often in cross-border matters. David has extensive experience with matters involving the Foreign Corrupt Practices Act (FCPA), the Food, Drug, and Cosmetic Act (FDCA), and the False Claims Act (FCA). David also provides unique insight into matters involving tax controversies, including criminal investigations. He regularly counsels clients on a range of compliance issues.

David is well-versed in the consumer food and beverage industry sector, having advised household names in some of their most significant matters, including those related to FDA inspections and criminal matters involving insanitary conditions and adulterated product.



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Practices

Food Law

Government Contracts

Health

Investigations, White Collar, and
Fraud

Litigation Services

Tax

Blockchain and DLT

Industries

Aerospace and Defense

David also represents clients facing scrutiny under U.S. export control and sanctions laws, and often involving the Department of Commerce's Bureau of Industry and Security (BIS), and the Department of Treasury's Office of Foreign Assets Control (OFAC).

Before joining Hogan Lovells, David served with distinction at the DOJ Tax Division and the U.S. Attorney's Office for the District of Maryland, where he received the U.S. Attorney's Award for Excellence in Prosecution of Fraud and also the award for Excellence in Prosecution of Organized Crime. David also served as the office's Election Fraud Coordinator.

David clerked for the Honorable Richard D. Bennett of the U.S. District Court for the District of Maryland.

Representative experience

Represented leading international data analytics company in FCPA investigations by both DOJ and SEC, resulting in declinations by both agencies.

Represented multinational technology company and subsidiary in False Claims Act qui tam action, resulting in DOJ declination and complete dismissal prior to discovery.

Represented multinational technology company conducting internal investigations into potential FCPA and UK Bribery Act violations.

Counseled one of the world's largest international food companies regarding international compliance issues.

Represented leading life sciences company through discovery and settlement in nationwide False Claims Act qui tam litigation.

Counsel to Chinese telecommunications company regarding corporate compliance monitorship related to U.S. export control and sanctions laws.

Representing leading food company in connection

Financial Institutions

Life Sciences and Health Care

Technology and Telecoms

Sports, Media & Entertainment

Areas of focus

False Claims Act and Qui Tam

Tax Disputes and Controversy

Education and admissions

Education

J.D., University of Maryland, Francis King Carey School of Law, cum laude, Order of the Barristers, 2007

B.S., Cornell University, 2003

Memberships

Permanent Member, Fourth Circuit

Judicial Conference

Board of Directors, Maryland Chapter of Federal Bar Association

Member, Criminal Justice Act Felony Panel for the District of Maryland

Bar admissions and qualifications

District of Columbia

Maryland

with criminal investigation under the FDCA.

Conducts internal investigations for companies in financial, life sciences, food, technology, and telecommunications sectors.

Representing leading food company in connection with civil investigation brought under the FCA resulting from multistate foodborne illness outbreak and product recall.

Representing international food corporation in criminal investigation resulting from multinational foodborne illness outbreak and product recall.

Representing food company and executive in criminal investigation and FDA enforcement action resulting from multistate foodborne illness outbreak and product recall.

Represented telecommunications company and executive in qui tam False Claims Act litigation, resulting in DOJ declination and then complete dismissal after extensive briefing on motion to dismiss.

Representing individual in ongoing criminal matter involving government contracting and U.S. export control and sanctions laws.

Tried complex federal cases before juries in the District of Maryland, the Eastern District of Pennsylvania, and the Eastern District of Virginia.

Latest thinking and events

■ News

- Joint focus by Biden Administration and Congress points towards enhanced anti-corruption efforts

■ Media Mention

- Elizabeth Holmes' privilege loss "A cautionary tale," attorneys say *Law360*

■ News

- Biden Administration aims to increase IRS

Court admissions

U.S. District Court, District of Maryland

U.S. Court of Appeals, Fourth Circuit

enforcement against high earners and corporations

- Press Releases

- Hogan Lovells Global Bribery & Corruption Outlook: Pandemic and political disruption create major compliance risks

- Press Releases

- Hogan Lovells welcomes the New Year and 25 new partner and 60 new counsel promotions

- Published Works

- Bank Hapoalim tax settlement provides insight into cooperation credit *Anti-Corruption Report*