

Paul D. Manca

Partner

Washington, D.C.

Biography

With more than 20 years of experience advising clients, Paul Manca helps U.S. domestic and multinational companies with a wide variety of corporate and securities matters. He advises boards of directors and special committees on complex corporate and securities transactions and other business-related matters in a variety of industries and sectors, including real estate, life sciences, and energy.

Paul regularly advises his clients on public and private mergers and acquisitions, complex joint venture transactions, collaboration agreements, and other strategic alliances. He also counsels his U.S. public company clients on corporate governance matters, securities compliance, and equity and debt offerings.

Paul is a member of the firm's U.S. M&A leadership and also co-heads the firm's Corporate & Finance practice group for the Americas.

Representative experience

Represented Greystar Real Estate Partners in its US\$4.6bn acquisition of Education Realty Trust (EDR), a Memphis-based college housing REIT.

Represented General Electric Capital Corporation in its US\$9bn sale of its U.S. healthcare financial services business unit.

Represented Apple Hospitality REIT in its \$US1.3bn merger with Apple REIT Ten.



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Practices

Capital Markets

Complex Contracting

Commercial

Corporate Governance

Joint Ventures

Mergers and Acquisitions

REITs

Securities and Public Company
Advisory

Industries

Real Estate

Life Sciences and Health Care

Energy and Natural Resources

Financial Institutions

Represented Dupont Fabros Technology in its US\$7.6bn merger with Digital Realty.

Represented GE Capital on its sale of Trade Payables Services (TPS), a leading supply chain financing platform, to MUFG Union Bank, N.A., a subsidiary of MUFG Americas Holdings Corporation.

Represented GE Capital on the sale of a US\$1.5bn portfolio of healthcare equipment loans and leases from its Healthcare Equipment Finance business to TIAA Bank.

Represented GE Healthcare in its acquisition of Thermo Fisher's cell culture, gene modulation, and magnetic beads businesses for US\$1bn.

Represented Nextera Energy, Inc. on its US\$1.5bn sale of its FiberNet business to Crown Castle.

Represented Playa Hotels and Resorts in its US\$1.75bn combination with Pace Holdings, a special-purpose acquisition company sponsored by an affiliate of TPG.

Represented General Electric Capital Corporation in the US\$1.4bn sale of its U.S. restaurant franchise finance business several regional banks.

Represented Colonial Properties Trust in its US\$8.6bn merger with Mid-America Apartment Communities Inc.

Represented Kite Realty Group in its US\$2.1bn merger.

Represented NextEra Energy Resources, LLC in its US\$1.3bn sale of five gas-fired electric generation facilities.

Represented PAETEC Corp. in its US\$2.3bn merger with Windstream Corp.

Represented the Transaction Committee of the Board of Directors of Knology, Inc. in its US\$1.5bn acquisition by WOW! Internet, Cable & Phone.

Represented GE Healthcare Financial Services in its US\$1.4bn acquisition of six senior housing portfolios.

Represented Colonial Properties Trust in the formation and contribution of US\$1.3bn in office and retail properties into two newly formed JVs.

Technology and Telecoms

Diversified Industrials

Areas of focus

Raising Equity Capital

Stock Exchange Listings and Regulatory Compliance

Corporate Group Structures

Company Formation

Disclosure and Reporting Obligations

Capital Markets and Tax

Public Company Mergers and Acquisitions

Cross-border Mergers and Acquisitions

Carve-outs, Spin-offs, and Split-offs

Special Committee and Independent Director Representations

Cell, Tissue, and Gene Therapies

Education and admissions

Education

J.D., Georgetown University Law Center, cum laude, 1993

B.S., Santa Clara University, 1990

Memberships

Board of Trustees, Capital Caring, Inc. (2007-2012)

Member, American Bar Association

Member, American Health Lawyers Association

Represented Colonial Properties Trust in its US\$1.8bn acquisition of CRT Properties, Inc. through a JV between Colonial and an investment fund.

Represented GE Healthcare in its acquisition of SeqWright, Inc., a provider of nucleic acid sequencing and other genomic services.

Represented Apple Hospitality REIT, Inc. in its listing on the NYSE and US\$200m tender offer.

Represented the special committee of Apple REIT Nine, Inc. in its acquisition of two non-listed REITs.

Represented NextEra Energy Resources, LLC in its US\$352m acquisition of three operating wind projects from Babcock and Brown.

Represented Orthofix International N.V. in connection with the sale of its vascular business to Covidien.

Represented the 3M Company in its US\$1.037bn acquisition of the Polypore separations media business.

Awards and rankings

- M&A, Notable Practitioner, *IFLR1000*, 2020
- M&A/Corporate and Commercial: M&A: Large Deals (\$1bn+), *Legal 500 US*, 2014, 2017, 2020
- Outstanding Healthcare Transaction Lawyer, *Nightingale's Healthcare News*, 2007
- Real Estate: Real Estate Investment Trusts (REITs), *Legal 500 US*, 2015-2017

Latest thinking and events

- News
 - SEC staff issues new guidance on shareholder proposals involving social policy issues
- News
 - SEC staff issues sample comments regarding climate change disclosure
- News
 - SEC approves Nasdaq's board diversity rules
- News

Program Chair, D.C. Bar Continuing Legal Education Committee (2002-2008)

Bar admissions and qualifications

District of Columbia

Court admissions

U.S. Court of Appeals, Fourth Circuit

- SEC alleges Reg FD violation for selective disclosure to analysts aimed at reducing consensus revenue estimate
- News
 - SEC updates MD&A and other financial disclosure requirements
- News
 - SEC updates auditor independence rule