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Bionic Lawyer Project



Select 2020

The Bionic Lawyer Project

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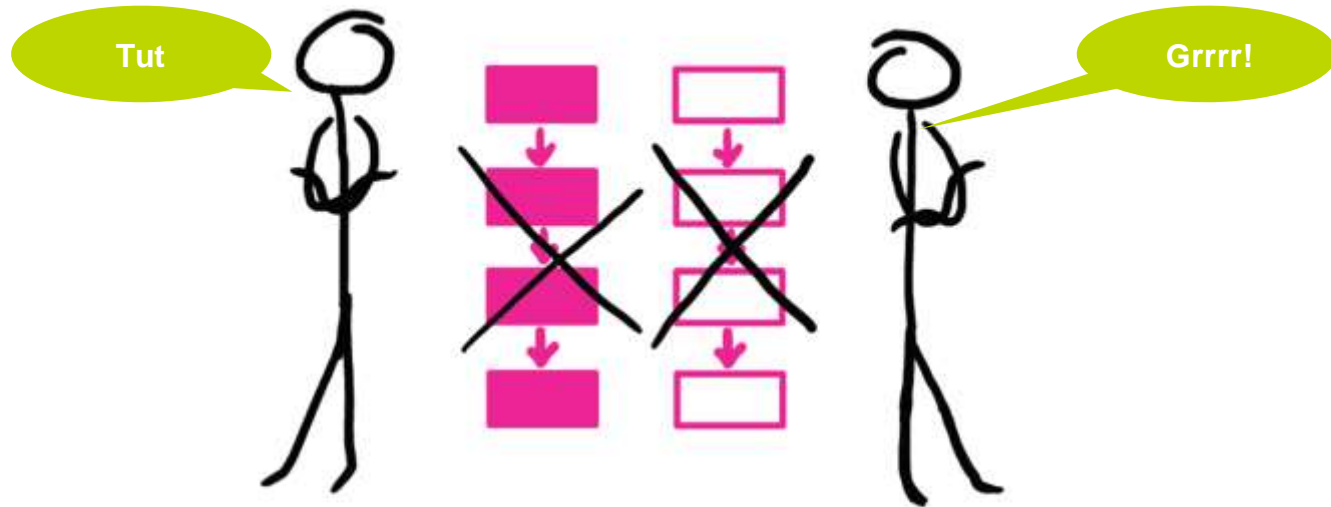
4 March 2020



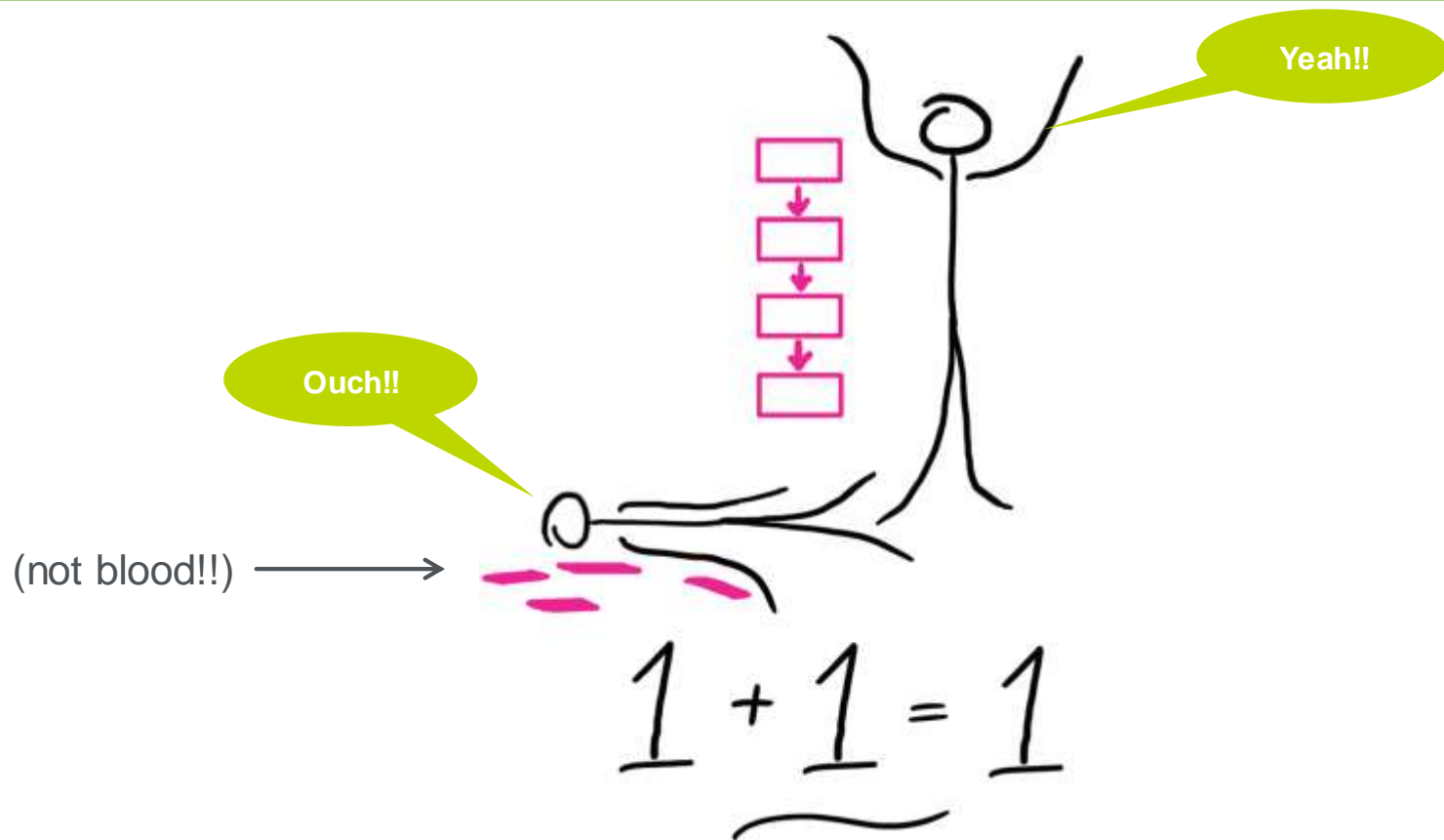


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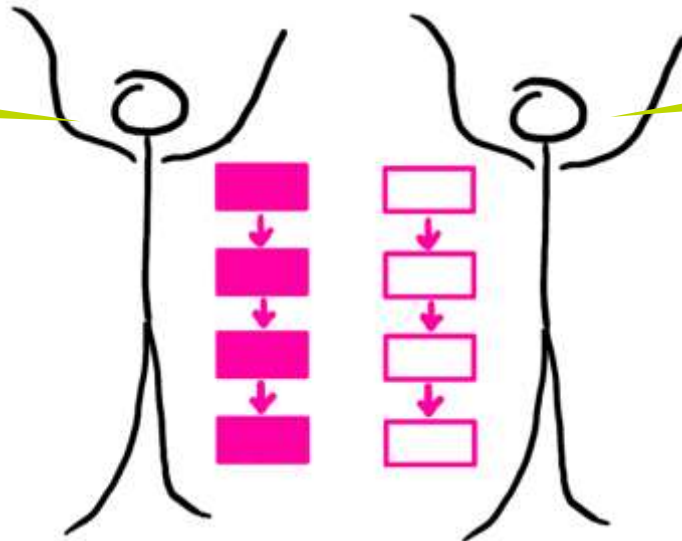


$$\underline{1} + \underline{1} = 0$$





Okay.



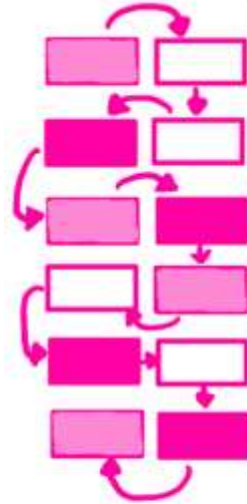
Not too bad.

$$\underline{1 + 1 = 2}$$



Hoorah!!

Bravo!!



$$\underline{1} + \underline{1} = 3$$



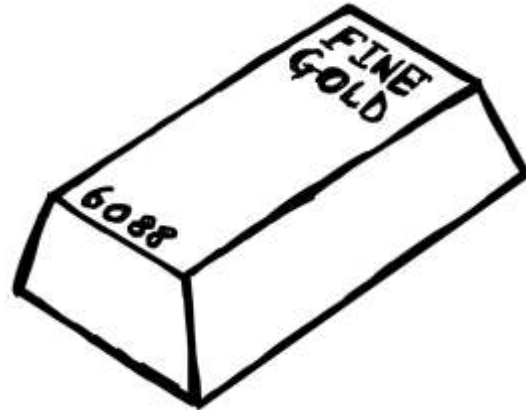
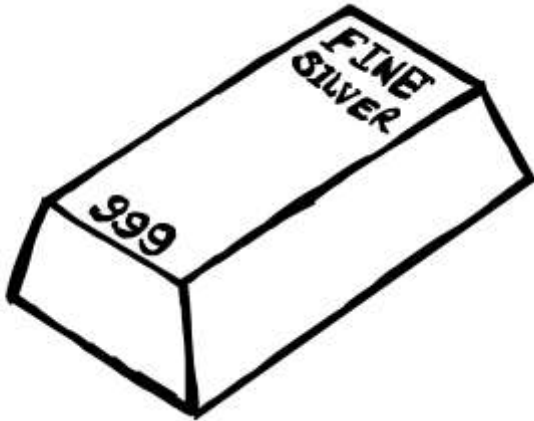
Alright then, give us
an example of how
in-house and law
firms can work better
together?

Legal Solutions Model



Solutions in the legal industry are all different. However, we believe that they can be split into two broad categories.

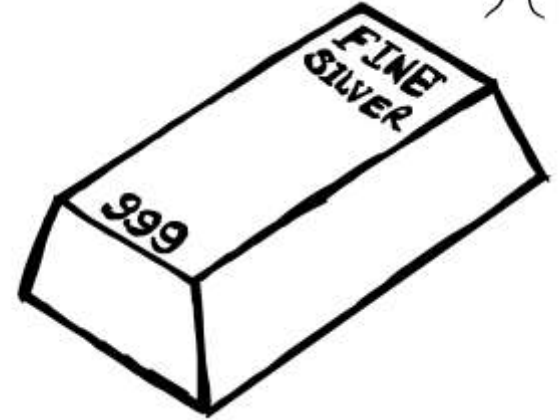
We call those categories the silver box and the gold box and they drive our panel model



Inside the Silver Box



- Silver box problems are characterised by being (relatively):
 - rules based;
 - stable and predictable;
 - repeatable; and
 - scalable.
- Silver box problems are therefore amenable to:
 - the application of collaborative problem solving to create a model;
 - the application of a process and lean thinking;
 - the application of data driven knowledge and insights;
 - the application of technology; and
 - a train, maintain, sustain approach.

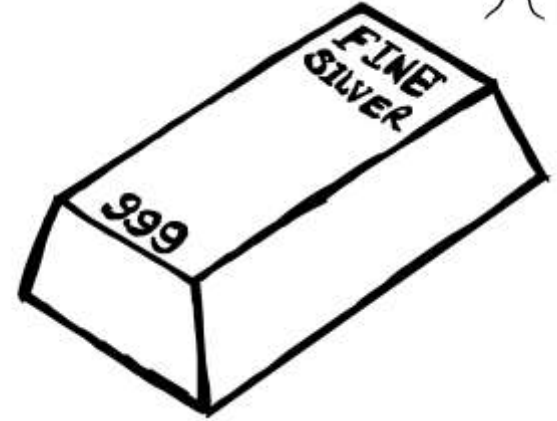


Inside the Silver Box

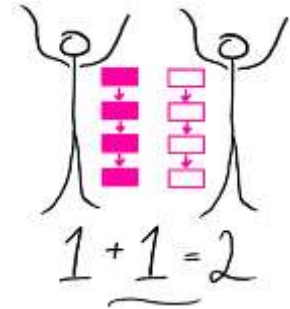
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Silver box problem solving is therefore delivered and priced specifically to the underlying requirements of the silver box itself – creating the model and using/maintaining it.



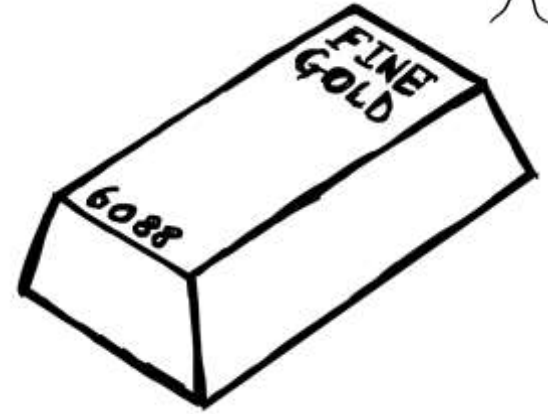
Silver box problem solving is a “no lose play” if you get it right.



Inside the Gold Box



- Gold box problems are characterised by being:
 - complex, multifaceted and ambiguous;
 - unpredictable and uncertain;
 - rapidly changing or chaotically decaying; and
 - impacted by irrationality, emotion, dishonesty and bias.
- Gold box problems are therefore amenable to:
 - the application of collaborative problem solving to solve each problem;
 - harnessing diverse thinking and sources of insight; and
 - agility and responsiveness.

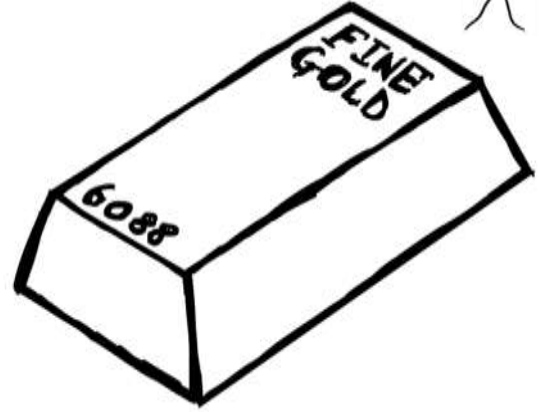


Inside the Gold Box

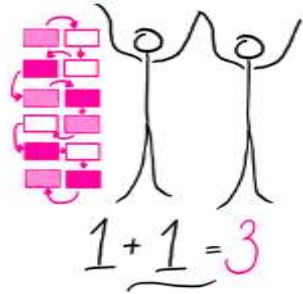
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Gold box problem solving is therefore delivered and priced specifically to the underlying requirements of the gold box itself and the value the problem solving creates.



Gold box problem solving is a “win play” if you get it right.



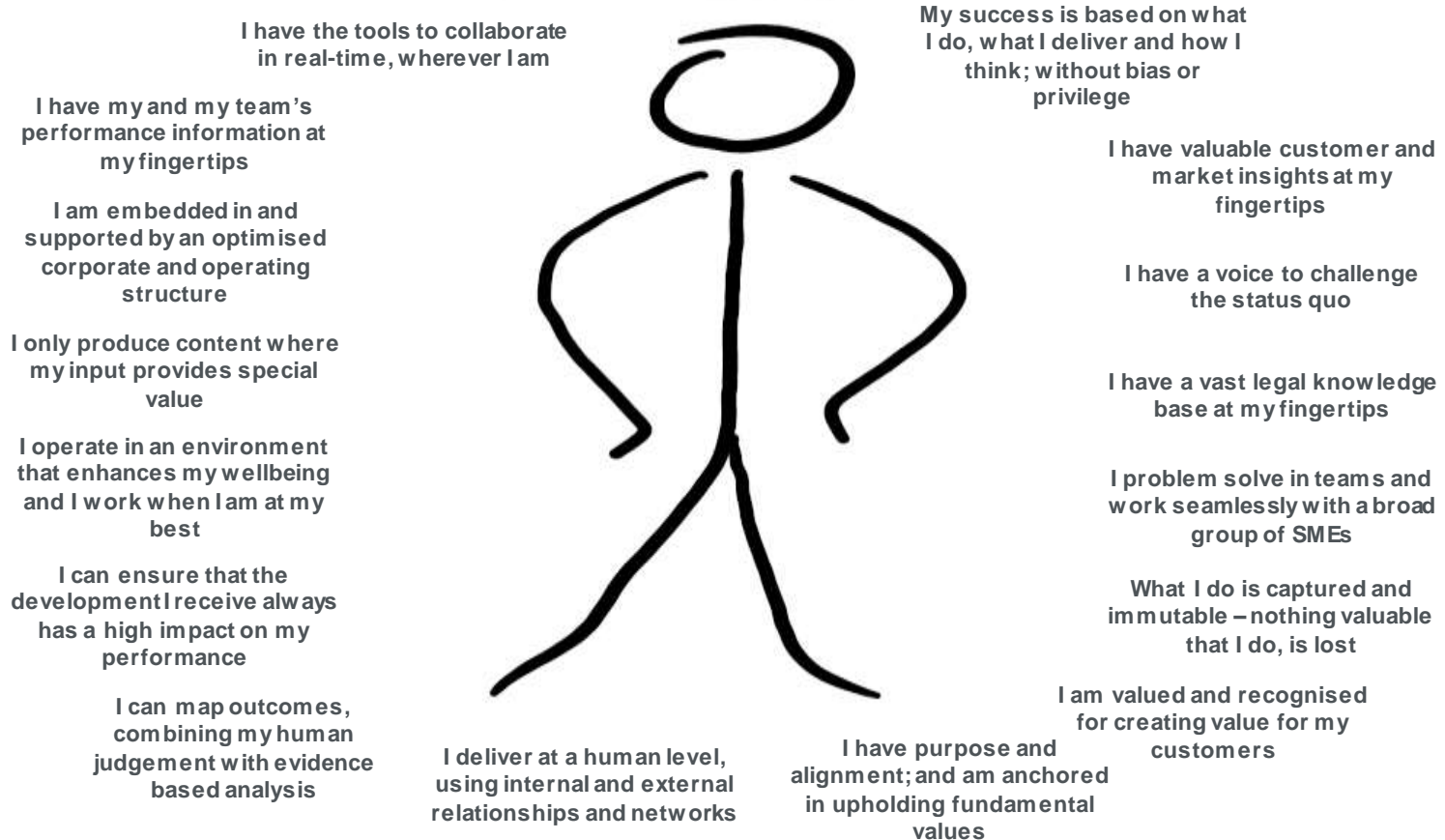


So, to take away from this.....

- For me to win, it is not necessary for you to lose.
- Some legal work is **silver box**, a 'no lose play' solution.
- Other legal work is **gold box**, a 'win play' solution.
- The Bionic Lawyer's look inside the boxes, will enable honest conversations around whether work is a **silver box** or **gold box**.
- Think about joining The Bionic Lawyer Project as its not just about boxes – its also about people.....and we like people.

It's also about levers, bananas and spanners.....but that's for another day.....

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