

Brexit snapshot: Automotive & Mobility

Do you work in the automotive & mobility industry in the UK? Do you manufacture or sell vehicles, or parts of vehicles, in the UK? Are your manufacturing activities, suppliers, customers or contracting parties located in the UK?

Brexit will affect you. What should you do now?

What is the latest on Brexit?

Brexit has been delayed.

Following the latest extension of the UK's membership of the EU, the UK is still part of the EU and EU law still applies in and to the UK. The UK will remain a member of the EU unless and until the UK Parliament ratifies an exit deal or 31 October 2019, whichever is earlier (and unless a further extension is agreed). On leaving, the UK will become a "third country".

What happens if an exit deal is reached?

The EU and the UK agreed a Withdrawal Agreement and Political Declaration on the Future Relationship in November 2018. As yet, the UK Parliament has not ratified the Withdrawal Agreement or Political Declaration.

If the Withdrawal Agreement is ratified, the UK would enter the transitional arrangements prescribed by the Withdrawal Agreement. Those transitional arrangements provide that, for most intents and purposes, EU law continues to apply in and to the UK as if it were a member State. For many businesses, it would be business as usual. Meanwhile, the UK and the EU would begin negotiations on a detailed agreement regarding their future relationship.

The transitional arrangements would expire on 31 December 2020, or 31 December 2022 if the UK were to exercise an option under the Withdrawal Agreement to extend the period. After the UK leaves the transitional arrangements, it would enter the Backstop arrangements under the Withdrawal Agreement, which would persist unless and until the UK reaches agreement with the EU on the future relationship.

To keep up to date with new developments, visit our Brexit hub and subscribe to our Brexit bulletin: **hoganlovells.com/brexit**

What if the UK leaves the EU with no deal?

If by 31 October 2019, the UK Parliament does not ratify an exit deal, it is possible the UK will leave the EU without an exit deal at 11pm on that date.

In the event of a no deal Brexit, the European Union (Withdrawal) Act 2017 will transpose most EU law directly into UK law. The numerous statutory instruments prepared by the UK Government would also enter into force, changing the UK's various legal and regulatory regimes so they operate appropriately in a post-Brexit context. This will include moving functions previously performed by EU bodies to UK bodies and recasting pan-EU regulatory processes so they operate on a purely UK basis.

At least in the short term, the law in the UK would remain substantially similar to that of the EU and that applies currently. In the medium-long term, the UK Government could decide whether and to what extent it wished to make changes to that UK legislation (subject to any agreements with the EU and other countries about future trade deals, which might be conditional on the UK maintaining certain standards).

What is likely to happen between now and 31 October 2019?

The UK political system will continue to seek to find a way to agreeing an exit deal.

Both the EU and the UK Government maintain that the Withdrawal Agreement cannot be reopened for renegotiation. By contrast, both have recognised the Political Declaration might need to change to achieve the backing of a majority in Parliament. Negotiations are on-going between the UK Government and the Opposition Labour Party.

If those negotiations fail, this could lead to increased support for a General Election or Second Referendum to break the deadlock. Faced with a possible no deal Brexit on 31 October, it is possible the UK could request a further extension to the Article 50 period beyond 31 October 2019, or even seek to revoke Article 50 entirely.



The impact of Brexit on the automotive & mobility industry

The key areas affected are trade, supply chain, people and regulation

Ensuring the continued supply and safety of automotive & mobility products is paramount.

The UK automotive & mobility industry relies particularly heavily on unrestricted access to the EU single market, with the UK's supply and trade channels being intrinsically linked with those of the EU27. This means that Brexit has particularly far-reaching consequences for the UK automotive & mobility industry. Delays at the new UK-EU border and the additional administrative requirements associated with trading outside the single market are major concerns.

Trade tariffs and rules of origin

The majority of cars produced in the UK are exported to the EU and 79% of all parts used in the manufacture of UK cars are imported from the EU. Following Brexit, without any other preferential arrangement, tariffs on components or finished vehicles - set at WTO level or other level - will apply for EU/UK trade. This could result in an overall cost increase of c. 15% for automotive manufacturers in the UK. To minimise costs to businesses and consumers while protecting the automotive industry, the UK has designed a temporary tariff regime that will allow car components to be eligible to duty-free access to the UK market. Finished automotive vehicles, however, will be subject payment of customs duties. Additionally, EU FTAs, such as the EU-South Korea FTA, the EU-Japan Economic Partnership Agreement or the EU-Canada Comprehensive Economic and Trade Agreement, will cease to apply to the UK. As a result, trade between the UK and those countries will be based on "WTO terms" rather than on preferential origin terms.

Customs delays: the principle of "just in time manufacturing"

Any customs controls at the border following Brexit would jeopardize the principle of "just in time manufacturing" (JIT), on which the success of the UK automotive & mobility industry hinges. To mitigate the impact of delays at the UK border, the UK has put in place customs facilitation measures for goods coming from the EU in case of a no-deal Brexit: the Transitional Simplified Procedures (TSP) and the exemption of Entry Summary Declarations (ESD). Conversely, the EU 27 are announcing different customs processes to facilitate border controls in case of a no-deal Brexit. France for instance announced that it would introduce a smart border system to streamline customs controls on trade between France and the UK.

Key people risks

Any restriction in the free movement of people would also pose a significant challenge to the industry as EU nationals make up at least 10% of the UK's manufacturing workforce. Brexit could impact the ability for businesses to recruit and access EU talent.

Key regulatory risks

Given that the automotive & mobility industry is subject to a wide range of EU regulations spanning issues such as technical, safety and environmental standards, the industry will experience heavy disruption if regulatory alignment is not maintained. Therefore, the UK Government and industry are seeking close co-operation for limited regulatory divergence.

Possible regulatory implications may include:

Type approvals: Type approvals issued by the Vehicle Certification Agency will become invalid in the EU27. This means that in order to sell vehicles in the EU, companies holding such type approvals are required to apply for type approvals to be re-issued by another body which is authorised by the EU. Manufacturers would have to cease production until type approvals are obtained. Note that products that have been "placed on the UK market" before Brexit day will continue to benefit from free movement to the EU market.

Environmental standards: UK law may begin to require vehicle manufacturers to adhere to different limits for exhaust emissions than those set by the EU. This would require manufacturers to produce slightly different vehicles, which could increase costs.

What should you do now to prepare?

For detailed advice on how to identify areas of legal and commercial business risk created by Brexit and contingency planning, visit our Brexit toolkit: hoganlovellsbrexit.com/brexit-toolkit Much about Brexit remains unclear so deciding what changes to make and when is challenging. However what is clear is that you should make sure you have identified potential impacts and have a contingency plan in place so you are in a position to move quickly.

Specifically, automotive & mobility companies should consider and assess:



The Impact of additional customs procedures at the UK/ EU27 border (e.g., whether their contracts include penalties for potential border delays or late delivery; whether they would need to increase their inventory/ buy additional storage space prior to Brexit date).



The impact of additional customs tariffs at the UK/ EU27 border (e.g., whether their contracts addresses who would bear the cost of such additional tariffs; the effect of additional tariffs on their costs of production).

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The impact of the new rules of origin in the UK FTAs (e.g., whether their products would qualify for preferential origin; whether the components that they source would qualify for preferential origin).



Reviewing any regulatory arrangements and supply chain operations that involve the UK, including manufacturing activities, distribution and import sites and personal data processing.

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Conducting a gap analysis of any contracts involving the UK to identify any risk and opportunities created by Brexit and ensure they are aligned with any regulatory changes.



Considering the wider business impact of any changes as a result of regulatory requirements. For example any tax or transfer pricing implications or significant IT systems and business process changes of relocating assets or activities to a company in the EU27.



Monitoring Brexit developments and engaging with government and industry associations in the UK, Brussels and the EU27 to optimize the landscape for your business.

How can we help you?

We can:

Carry out a gap analysis to identify and prioritise the steps that you should be taking to prepare for Brexit based on a tailored application of our Brexit toolkit.

Advise you on which operations you might need to move and which EU27 countries you might consider moving them to.

Implement changes to your business ranging from relocating entities, activities or people to IT and other operational changes.

Analyse your contracts to identify and mitigate Brexit related risks in both existing contracts and template agreements to minimise future Brexit risks.

Develop an effective strategy to engage with policy makers to support your business priorities.

Train your key stakeholders on the risks and opportunities of Brexit for your business.

Why work with us?

Expertise We represent over 75% of automotive companies (classified by Forbes as motor vehicle and part companies) and are ranked by *Legal 500* for our Brexit advisory work and commercial contracts.

Brexit focus

We have a dedicated taskforce analysing and alerting businesses to Brexit related issues. Our Brexit Hub covers latest developments and industry specific regulatory analysis.

Policy engagement

Our *Chambers* Band 1 ranked Public Law and Public Affairs practice is experienced in developing strategies to influence business-critical Brexit policy issues.

International integration

Our integrated cross-border team is experienced in developing practical solutions to pan-European issues.

Experience

We are advising a number of our automotive & mobility clients on their preparations for Brexit.

Key contacts



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Where can you find out more? Visit hoganlovells.com/brexit

For more information about our Automotive and Mobility industry sector group, visit hoganlovells.com/automotiveandmobility

