

Acritas Stars

Our analysis of over 4,300 client interviews and corresponding law firm data has shown stand-out lawyers substantially:



Improve client satisfaction



Increase client advocacy



Grow share of wallet



Strengthen brand



Enhance people engagement



Increase profits per partner (PPP)

You will be amazed at the magnitude of the impact these stand-out lawyers have on the firm as a whole, and further analysis has shown that the more Acritas Stars clients identify, the bigger the impact gets.

Acritas Stars at Hogan Lovells

Your clients have nominated the following lawyers as stand-out during our Sharplegal study:

Christian Di Mauro

Michael J. Silver

Jörg Schickert

Omar Guerrero Rodríguez

Richard Schaberg

Tom Whelan

Tanja Eisenblätter

Eduardo Ustaran

Mark J. Eagan

Luis Enrique Graham

Nicholas Cheffings

Patrick Mittmann

Gregory F. Parisi

Clifford D. Stromberg

Charles Brasted

Cate Stetson

Daniel E. González

Christoph Wünschmann

Christopher Hutton

Adam K. Levin

Agnes P. Dover

Andrea Atteritano

Andreas Von Falck

Antonio Di Pasquale

Elizabeth M. Donley

Ed Bowyer

Ina Brock

Helen R. Trilling

Francesca Rolla

Gary Jay Kushner

Patrick Ayad

Paul Chaplin

Logan M. Breed

Luca Picone

Matthew Johnson

Michael W. Snow

Juergen Johannes Witte

Julian Fischer

Jon Layman

Jeffrey G. Schneider

Martin J. Hahn

Dr. Dietmar W. Helms

Dr. Sebastian Polly

Steven McEwan

Terence Wong

Elisabethann Wright

John P. Duke

Katie Banks

Dr. Andreas H. Meyer

Nick Atkins

Nirali Patel

Alan Bonfiglio

William "Skip" Fisher

Carine Stoick

Timothy Hill

Stuart A. Barr

Thomas L. McGovern

Rod Freeman

Roberta Downey

Robert J. Waldman

Rupert Shiers

Robert Gago

Ricardo Pons Mestre

Richard E. Climan

Wolfgang Kircher

Albert Shin

John Beckman

Tom Brassington

Kathryn Hellings

Detlef Hass

Jeffrey Greenbaum

Oxana Balayan

Tim Goggin

Jan Buschmann

Mark Parsons

Claudette Christian

Jacky Scanlan-Dyas

Carl Chiappa

Deanna Wong

Sean Keely

Richard Lorenzo

Oliver Armas

M. Jorge Yañez

René Arce Lozano

Filippo Andrea Chiaves

Bruce Gilchrist

Francesca Lauro

Stephanie Gold

Charles Fuller

Neal Katyal

Mitchell Lazris

Casto Gonzalez-Páramo Rodríguez

Asher Rubin

Dominique Mendy

Mark L. Heimlich

Jamie Bofill

Laurent Gouiffès

Cole Finegan

Regina M. Rodriguez

Silvia Bauzá

Stéphane Hutten

Thomas Rouhette

Winston Maxwell

Joaquin Ruiz Echaury

Kelly Tubman Hardy

Glenn Campbell

Santiago Garrido de las Heras

Acritas Stars: Stand-Out Talent Survey in January 2018

In January, we are conducting our second annual global study of more than 8,000 Acritas Stars. The aim is to refresh and deepen our understanding of what makes these people such successful lawyers, and we want to survey as many as possible of your nominated stand-out lawyers. The web survey will take less than 10 minutes of their time.

Confidentiality of responses is of the utmost importance to us. We will always ensure that the responses of an individual are not identifiable, either directly or indirectly, in any outputs; only aggregated findings are reported on and any sub-group analyzed must contain a minimum of 25 responses. We will also not share results from your firm's lawyers at an individual firm level to any other firm, only putting together peer group firms and showing anonymized best and worst performers.

Free “What makes Star lawyers stand out to clients” presentation

If more than half of your Acritas Star lawyers take part, as a thank you for their time, we would like to offer your firm a valuable presentation where we will share our insights into what makes lawyers stand out to clients.

It may be a surprise to hear that firms differ from their clients in their views of who their stars are. Of course, the key finding is that it's the client-rated stars who help to drive the profit performance of the firm – and who make a massive difference to the number of advocates the firm has, as measured through the net promoter score.

Acritas has also been exploring what it is about firms' management and the motivational environment they create that means they have been able to develop, attract and retain stars.

