

# Greg Ness - CV

## Gregory Ness

Executive Director, Project & Export Finance

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Greg is project finance expert focusing on Africa. He has extensive project finance experience across various geographies and industries. He has been involved in a number of transactions in power, infrastructure, and energy sectors. Selected recent transactions include:

- Mandated Lead Arranger & Structuring Bank for Oma Power IPP Project, (GE/Geometric Power) Nigeria (ongoing)
- Advisor to SevenEnergy related to their midstream O&G financing initiatives, Nigeria (ongoing)
- Advisor to Ghana1000 power project, (Endeavor Energy, GE, Eranove, Sage) Ghana (ongoing)
- Advisor to Indorama Eleme Petrochemicals Ltd. for 1.4MTPA Ammonia-Urea Project in Nigeria, \$1.2bn project cost, closed February-2013
- Arranger to AES on a Kribi 216 MW gas-fired plant in Cameroon, \$350m project cost, closed January-2012

Other relevant transactions include:

- Coordinator / MLA to NNPC on a Pre-export facility to finance imports of refined products, \$1.5bn 2012
- NPDC: Upstream project financing for Capex program, \$800m, advisor
- RDP (ExxonMobil/NNPC): Drilling financing, closed April-2012 \$1.5bn
- NGL II, ExxonMobil / NNPC: mid-stream refinancing and expansion, \$1.1bn debt, closed January-2011

Greg is a well-rounded structured finance professional with a skill-set spanning various activities which are required during advisory assignments.

He joined Standard Chartered Bank in 2009, having previously worked for HSBC in the Project & Export Finance Division. During his five years at HSBC, Greg was also primarily involved with project finance driven work, with continual exposure to leveraged finance transactions (eg. BAA acquisition) across multiple geographies (Europe & MENA). Prior to that he also worked with ANZ and Morgan Stanley.

Greg is a Chartered Financial Analyst and holds a Master of Philosophy in Finance from Cambridge and a Bsc in Mathematics with Economics from University College London. He is French-American, fluent in both languages.