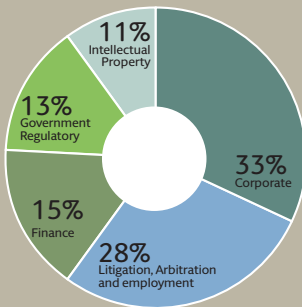


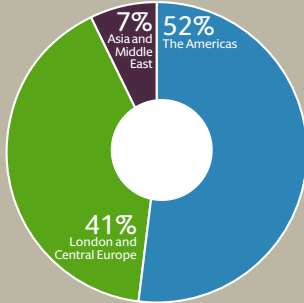
# Why us: A clear choice

## Well balanced

Lawyers by practice group globally



Well-balanced across jurisdictions



## Top numbers

**47+** offices globally

**24+** countries

**2700+** lawyers

**80+** languages

**480+** lawyers ranked by *Chambers & Partners*

**100+** years of history

## Sector-focused approach



Aerospace, Defense, and Government Services



Automotive and Mobility



Consumer



Diversified Industrials



Education



Energy and Natural Resources



Financial Institutions



Insurance



Life Sciences and Healthcare



Real Estate



Technology, Media, and Telecommunications

## Relied on by the world



Advise 50 of the Fortune 100, 34 of the FTSE 100, and 17 of the DAX 30



470 global M&A deals over two years with a total value of US\$360bn



Our project finance team has more than 1,000 years of combined experience and has advised on US\$250bn of closed infrastructure deals over the past three years



Our IP team represents more than half of the world's top 100 brands



Rare ability to handle large, complex international trade matters in every major market



54% of all our work involves three or more countries

## Strong performance

**US\$1.93bn**  
in total revenue

**8<sup>th</sup> largest** firm in the U.S. by revenue  
(*AmLaw 100* 2017)

**14<sup>th</sup> largest** firm in the world by  
global revenue  
(*Legal Business Global 100* 2016)

# Why us: A clear choice

## Clear vision

A bold and distinctive law firm creating valuable solutions for clients.

## We offer

Straight talking and practical problem solving

Deep understanding of our clients' issues

Strong relationships and a collaborative approach

## Our values

- 1 Clients come first
- 2 Excellence in all we do
- 3 One team worldwide
- 4 Commitment to our firm's success
- 5 Good Citizenship

## Innovative

Ranked as one of the 12 most innovative law firms worldwide by the *Financial Times*

Trend spotting: FinTech, cyber risk, mobile payments, GDPR compliance, connected cars, digital health, Internet of Things, 3D printing, blockchain, and more

Using innovative legal service delivery (LPM) and exploring the latest technology (e.g., Artificial Intelligence)



## Market recognition



Ranked 6<sup>th</sup> strongest brand globally (Acritas Global Elite Law Firm Brand Index)

Top 10 Law Firm with strongest brand in the U.S. (Acritas U.S. Law Firms Brand Index)

Third on the "2016 Clientopia 24" for outstanding client service (BTI Consulting Group)

Pro Bono Hot List (*The National Law Journal*)

Law firm of the year (*JUVE* 2016)


International Law Firm of the Year (*Palmares des Avocats* 2016)

100% score on Corporate Equality Index (Human Rights Campaign [HRC])

50 Best Law Firms for Women (Working Mother Media and Flex-Time Lawyers)

## Good Citizenship

599,  +  
global volunteer hours over the past five years

114,  +  
hours of pro bono legal advice in 2016

New global **LGBT and allies network, Pride+**



First global law firm to launch a **transgender policy**

Global partnership with the **Barefoot College** – key part of our commitment to empowering girls and women

