

Global FinTech Mentors Program

Hogan Lovells is launching a Global FinTech Mentors Program, through which its most experienced Financial Services and Regulatory partners will guide FinTech organizations, at any stage of development, through their FinTech journey.

FinTech mentors will be available to organizations in the UK, U.S., Germany and Hong Kong, with mentors forging ongoing relationships with FinTechs and providing:

- Invaluable commercial insight on how financial services businesses can successfully launch, expand and improve their products
- Access to the firm’s FinTech network, leveraging its Strategic Partnership with Innovate Finance
- Complimentary legal and compliance training and access to a host of industry events
- A package of affordable advice, from regulatory compliance to fund raising, data security to employment law
- Contacts across Hogan Lovells global network of lawyers when looking to scale businesses/products
- Use of the bespoke Regulatory Accelerator tool launched last year, and other new FinTech tools due to launch in 2017.

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“It is great for the industry that so many law firms are offering support to FinTechs. What we offer is more than just legal advice, we help start-ups to integrate themselves into the FinTech ecosystem and to fulfil their objective of bringing their product to market. Our FinTech Mentors Program will allow us to share our extensive industry knowledge with a new breed of financial services companies and to help them to launch, expand across borders and to be successful.”

*Rachel Kent, FinTech Partner &
Global Financial Institutions Sector Head*

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Hogan Lovells has a history of innovating precedent setting legal and regulatory solutions, including advising on market firsts such as: the establishment of the UK's first internet bank; the launch of Zopa – the world's first peer-to-peer lender of its type; the launch of a mobile P2P payments service – the first of its kind in the UK market; and are currently advising on payments use cases using blockchain.

In 2016 the firm's Global FinTech group worked with over 40 start-ups and momentum players such as, Habito, Landbay, Salary Finance, Tide and Zopa, providing legal and commercial advice to help move their businesses forward including on accessing the FCA's Regulatory Sandbox.

FinTech Mentors will include:



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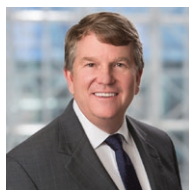
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“Hogan Lovells, Rachel Kent in particular, has given me a great deal of legal support but also brings the added value of their excellent commercial perspective. They just get FinTech and are very well connected.”

*Phoebe Hugh,
Co-Founder & CEO of Brolly*

“Having worked with Emily Reid for over a decade, I continue to rely on her to help my business when we are looking at new ideas. Her immense knowledge of the industry and ability to deliver solutions for the unprecedented is such an asset for me.”

*Giles Andrews, Co-Founder
and Chairman of Zopa*

www.hoganlovells.com/fintech

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