

## Ronald L. Wisor, Jr.

Partner

Washington, D.C.

### Biography

For health care and life sciences companies uncompromising in their commitments to both business success and regulatory compliance, Ron Wisor is a valued strategic advisor, counselor, and advocate.

Whether it be a cutting-edge business plan, a key acquisition, or a high-stakes government investigation, Ron brings his deep understanding of health care regulation and his practical problem solving skills to bear in guiding health industry leaders through their most challenging legal compliance issues.

The primary focus of Ron's practice is health care fraud and abuse compliance, with an emphasis on helping clients navigate application of the anti-kickback, "Stark" self-referral, and false claims prohibitions in ways that allow them to engage in competitive business arrangements and promote greater access to their products and services.

A recognized leader among Washington, D.C. health care lawyers, Ron also regularly advises clients on coverage and reimbursement of new technologies, assists clients in addressing Medicare and Medicaid billing issues, and has vast experience in dealing with other complex regulatory issues in areas such as research compliance, genomics, personalized medicine, and digital health.



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### Practices

Health Law

Pharmaceuticals and Biotechnology  
Regulatory

Medical Device and Technology  
Regulatory

Investigations, White Collar, and  
Fraud

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### Industries

Life Sciences and Health Care

Education

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### Areas of focus

When the government comes calling through audits and investigations, Ron is a respected and effective advocate with the U.S. Department of Justice, the HHS Office of Inspector General, and the Centers for Medicare & Medicaid Services.

*Nightingale's Healthcare News* has named Ron as one of the "outstanding health care fraud and compliance lawyers" in the United States. His clients include multinational companies in the pharmaceutical, biotech, medical device, and clinical lab industries, as well as a number of leading health care providers and academic medical centers. Ron's broad client base and depth of experience allows him to benchmark clients' compliance safeguards against industry norms and evolving expectations of government regulators and enforcement authorities.

## Awards and rankings

- Healthcare: Health Insurers, *Legal 500 US*, 2018
- Outstanding Physician Practice Lawyers, *Nightingale's Health Care News*, 2007
- Outstanding Healthcare Fraud and Compliance Lawyers, *Nightingale's Health Care News*, 2009

## Latest thinking and events

- News
  - HHS-OIG launches portal for COVID-19 related questions about its enforcement authorities
- Insights
  - OIG clears manufacturer-sponsored travel and lodging support in limited circumstances
- Insights
  - CMS expands national coverage of Next Generation Sequencing tests for breast, ovarian cancer patients *Health Alert*
- Events
  - Legal Issues in Companion Diagnostics

False Claims Act and Qui Tam

Pharmaceuticals and Biotechnology

Medical Devices

Hospitals and Health Care Providers

Clinical Trials

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## Education and admissions

### Education

J.D., Boston University School of Law, cum laude, 1993

B.A., Cornell University, 1986

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## Memberships

Chair, St. Columba's-Truesdell Educational Partnership (STEP)

Member, American Health Lawyers Association

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## Bar admissions and qualifications

Connecticut

District of Columbia

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- Webinar
  - HHS anti-kickback and Stark proposed rules:  
Impact on value-based care and longstanding regulatory hurdles
- Hogan Lovells Publications
  - CMS proposes to expand coverage for Next Generation Sequencing tests for certain cancer patients *Health Alert*