

## Ronald L. Wisor, Jr.

Partner

Washington, D.C.

### Biography

For healthcare and life sciences companies uncompromising in their commitments to both business success and regulatory compliance, Ron Wisor is a valued strategic advisor, counselor, and advocate.

Whether it be a cutting-edge business plan, a key acquisition, or a high-stakes government investigation, Ron brings his deep understanding of healthcare regulation and his practical problem solving skills to bear in guiding health industry leaders through their most challenging legal compliance issues.

The primary focus of Ron's practice is healthcare fraud and abuse compliance, with an emphasis on helping clients navigate application of the anti-kickback, "Stark" self-referral, and false claims prohibitions in ways that allow them to engage in competitive business arrangements and promote greater access to their products and services.

A recognized leader among Washington D.C. healthcare lawyers, Ron also regularly advises clients on coverage and reimbursement of new technologies, assists clients in addressing Medicare and Medicaid billing issues, and has vast experience in dealing with other complex regulatory issues in areas such as research compliance, genomics, personalized medicine, and digital health.

When the government comes calling through audits



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### Practices

Health Law

Pharmaceutical and Biotechnology  
Regulatory Law

Medical Device Law

Investigations

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### Industries

Life Sciences and Health Care

Education

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### Areas of focus

Pharmaceutical and Biotechnology

Medical Devices

and investigations, Ron is a respected and effective advocate with the U.S. Department of Justice, the HHS Office of Inspector General, and the Centers for Medicare & Medicaid Services.

*Nightingale's Healthcare News* has named Ron as one of the "outstanding healthcare fraud and compliance lawyers" in the United States. His clients include multinational companies in the pharmaceutical, biotech, medical device, and clinical lab industries, as well as a number of leading healthcare providers and academic medical centers. Ron's broad client base and depth of experience allows him to benchmark clients' compliance safeguards against industry norms and evolving expectations of government regulators and enforcement authorities.

## Awards and rankings

- Outstanding Physician Practice Lawyers, *Nightingale's Health Care News*, 2007
- Outstanding Healthcare Fraud and Compliance Lawyers, *Nightingale's Health Care News*, 2009

## Latest thinking and events

- Hogan Lovells Publications
  - Understanding sunshine rules: how new transparency regulations in Europe are changing relationships between industry and health care professionals *Hogan Lovells Publications*
- Events
  - Patient support programs: Understanding legal risks
- Hogan Lovells Publications
  - CMS finalizes National Coverage Determination for Next Generation Sequencing Tests for advanced cancer *Health Alert*
- Hogan Lovells Publications
  - New Jersey issues rules to chill drug manufacturer

Hospitals and Health Care Providers  
Clinical Trials

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## Education and admissions

### Education

J.D., cum laude, Boston University School of Law, 1993

B.A., Cornell University, 1986

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## Memberships

Chair, St. Columba's-Truesdell Educational Partnership (STEP)

Member, American Health Lawyers Association

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## Bar admissions and qualifications

Connecticut

District of Columbia

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payments to prescribers *Health Alert*

■ Hogan Lovells Publications

- New California law limits drug manufacturer co-pay cards and other discounts in California *Health Alert*

■ Hogan Lovells Publications

- A path forward: Corporate Integrity Agreement sheds light on manufacturer interactions with independent charitable foundations *Health Alert*