



Stephen J. Immelt

CEO

Washington, D.C.

Biography

Steve Immelt is Chief Executive Officer (CEO) of Hogan Lovells. He is responsible for developing and driving our vision as a "bold and distinctive law firm creating valuable solutions for clients."

Steve spends his time focused on achieving the firm's strategy and supporting partners in building their relationships with clients and each other around the world. He has introduced into Hogan Lovells a major global initiative known as "Project Redefine," which seeks to improve the way we do things for the benefit of our clients in a rapidly changing and evolving market.

He is also passionate about leadership behavior, taking the view that everyone at Hogan Lovells should be clear about what is expected of them, whether partners, associates, or members of the business services teams.

Before taking up the role of CEO in 2014, Steve was the global co-head of our Litigation and Arbitration practice and a long-standing member of our International Management Committee. He has decades of experience working across markets and cultures in these roles and in his client work.

A litigator by background, in the early stages of his career Steve was an Assistant U.S. Attorney for the District of Maryland prosecuting political corruption,



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Practices

Investigations

Health Law

Litigation

Industries

Life Sciences and Health Care

Education

Areas of focus

False Claims Act and Qui Tam

White Collar Crime and Fraud

Bribery and Corruption

fraud, tax evasion, and conspiracy charges.

He then joined the firm in 1989 and built up a very successful practice dealing with complicated litigation in the healthcare sector. Clients have included pharmaceutical companies, medical device companies, academic health centers and medical schools, clinical laboratories, and other providers of healthcare. Steve has particular experience in off-label and financial relationship cases as well as the Anti-Kickback Act, the Food, Drug, and Cosmetics Act, the Foreign Corrupt Practices Act, and the False Claims Act.

Representative experience

Development of a vision and strategy for business growth for Hogan Lovells, a US\$1.8bn business with operations in more than 40 offices worldwide.

Introduction of a vision for Hogan Lovells accompanied by a set of leadership behaviors designed to help everyone in the firm understand their role.

Achieved deferred prosecution, civil settlement, and corporate integrity agreements for a major orthopedic device company under investigation.

Advised medical device companies on False Claims Act matters arising from reimbursement, FDCA promotional, and fraud and abuse theories.

Advised pharmaceutical/biologics companies on federal and state investigations of sales and marketing, Medicaid rebate, and FDCA promotional issues.

Defended universities, academic health centers, and hospitals on False Claims Act disputes involving claims of billing, research, and program fraud.

Numerous assignments relating to the development of international compliance plans for corporate and institutional entities.

Successfully advised an institutional pharmacy

Commercial Litigation

Hospitals and Health Care Providers

Health Care Services

Pharmaceutical and Biotechnology

Medical Devices

Governance

Government Investigations

Education and admissions

Education

J.D., University of Maryland School of Law, cum laude, 1977

B.A., Yale University, cum laude, 1974

Memberships

Member, American Health Lawyers Association

Member, Health Law Section, American Bar Association

Member, National Association of College and University Attorneys

Bar admissions and qualifications

District of Columbia

Maryland

New York

Court admissions

provider with respect to Medicare Part D and related issues.

Advised medical device companies in investigations of business activities in China.

Awards and rankings

- Healthcare (District of Columbia), Eminent Practitioner, *Chambers USA*, 2016-2018
- Healthcare (Maryland/District of Columbia), *Chambers USA*, 2006-2017
- Healthcare: Regulatory & Litigation (Nationwide), *Chambers USA*, 2011-2015
- Litigation: General Commercial (Maryland/District of Columbia), *Chambers USA*, 2004-2015
- Maryland Super Lawyers, 2006-2014
- Life Sciences Star, *LMG Life Sciences*, 2012-2013
- Criminal Defense: White Collar, *The Best Lawyers in America*, 2008-2013
- Bet-the-Company Litigation, *The Best Lawyers in America*, 1995-2013
- Commercial Litigation, *The Best Lawyers in America*, 1995-2013
- Business Litigation, *The Best Lawyers in America*, 1995-2013
- The International Who's Who of Business Crime Lawyers, 2008
- Life Sciences, *PLC Which Lawyer*

Latest thinking and events

- Press Releases
 - Hogan Lovells appoints new head of Financial Institutions sector industry group
- Press Releases
 - Hogan Lovells results for calendar year 2017

Maryland Court of Appeals

U.S. Court of Appeals, District of Columbia Circuit

U.S. Court of Appeals, 4th Circuit

U.S. Court of Appeals, 2nd Circuit

U.S. District Court, District of Columbia

Accolades

"A very bright guy and a creative and analytical thinker."

Chambers USA 2014

"High quality attorney."

Chambers USA 2013

"The 'excellent' Stephen Immelt... is noted for his expertise in government investigations and complex enforcement cases."

Chambers USA 2013

- Press Releases
 - Hogan Lovells Celebrates the New Year with 31 Promotions to Partner and 38 Promotions to Counsel
- Published Works
 - Global 20: Hogan Lovells *Law360*
- Sponsorships and Speaking Engagements
 - Hogan Lovells' CEO & Akin Gump's Chair Interview Each Other
- Hogan Lovells Publications
 - OIG releases revised and expanded self-disclosure protocol *Health Alert*